



	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
A01	SPAIN-U.S. CHAMBER OF COMMERCE	NUEVA YORK	<ul style="list-style-type: none"> • Assist with event planning and management • Manage vendor needs and requirements • Develop timelines to meet special event objectives • Management of event logistics • Designs e-vites, e-blasts and e-newsletters or other marketing materials for events • Hands-on event management support at events • Responding to calls and emails regarding events • Other duties assigned 	<p>Academic Profile Desired: Has completed or is completing a Bachelor's degree in event planning, marketing, communications, or related field.</p> <p>Requirements:</p> <ul style="list-style-type: none"> • Problem solving skills, with the ability to learn fast and coordinate several projects at the same time, while meeting deadlines. • Experience in planning events • Experience in creating marketing materials such as flyers and invitations • Good organizational skills • Great communication skills and outgoing personality. • Knowledge in Microsoft Office (Word, Excel, PowerPoint), Adobe Illustrator and Photoshop. 	2 MESES



	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
A02	JOKOO INT CB	DAKAR	<ul style="list-style-type: none"> • Elaboración de bases de datos de clientes potenciales y de competencia, así como estudios de mercado. • Contacto con empresas locales para preparación de agendas comerciales. • Búsqueda, identificación y seguimiento de oportunidades comerciales en Senegal y los países de su área de influencia. • Búsqueda y gestión de licitaciones. • Apoyo en la preparación, entrega y gestión de ofertas y pedidos, así como de material comercial. • Apoyo en el correcto funcionamiento de la oficina de JOKOO en Senegal y en su mantenimiento. • Colaboración en la gestión de redes sociales y newsletter. • Apoyo en la búsqueda, identificación y seguimiento de oportunidades comerciales. 	<ul style="list-style-type: none"> • Titulación: Comercio y marketing. Económicas y Administración de Empresas. Relaciones internacionales. Derecho. Comercio internacional. • Idiomas requeridos: Español, inglés y nivel medio de Francés (mínimo B1) • Ofimática: Word, Excel, Access. • Otros requisitos: disponibilidad geográfica para residir en Senegal. 	4 MESES



	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
A03	FINNOVA FOUNDATION	BRUSSELS (BELGIUM)	<ul style="list-style-type: none"> • Knowledge legal system and administrative requirements of the European Union. • Draft collaboration, service and confidential agreements. • Support the team with legal skills. • Management and administration of European projects in the field of environmental, entrepreneurship, ICT and Innovation issues. • Accountancy: invoices, account management and tax law. 	<ul style="list-style-type: none"> • Studies in Law, Communication, Marketing, Political Sciences... • Language/s needed to accomplish the tasks: • English and Spanish. French is an asset. 	2 MESES



	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
A04	FINNOVA FOUNDATION	BRUSSELS (BELGIUM)	<ul style="list-style-type: none"> • Content management and creation for website and social media channels • Press releases and newsletters • Maintaining contact with the media • Communication planning and strategic communication • Exhibition management and attendance to events • Developing website content, creating promotional material ^[1]_{SEP} • Community management: managing social media and the Interlinguals community ^[1]_{SEP} • Marketing strategy: participating in brainstorming sessions, planning marketing activities ^[1]_{SEP} • Advising on website improvement, writing posts, translations, organizing events, and more 	<ul style="list-style-type: none"> • Studies in Law, Communication, Marketing, Political Sciences... • Language/s needed to accomplish the tasks: • English and Spanish. French is an asset. 	2 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
A05	LAUSANNE UNIVERSITY HOSPITAL	LAUSANE (SWITZERLAND)	<ul style="list-style-type: none"> Job objectives and main tasks to reach them: Perform genomic analysis in haematological malignancies: Gain experienced in SNP microarray genomic profiling methodology, trouble shooting and data analysis. Complement genomic profiling with other molecular methods such as NGS mutation panels and digital PCR. Become familiar with different analytical software packages. 	<ul style="list-style-type: none"> Preferred degree: Masters/PhD Language/s needed to accomplish the tasks: English and/or French 	2 MESES
A06	IBH LATAM DE RL DE AC (THE INTERNATIONAL BUSINESS HUB)	MEXICO CITY	Asistencia en estudios de investigación de mercados. Gestión de agendas comerciales. Búsqueda de acuerdos de cooperación. Apoyo a la oficina técnica. Responder consultas de empresas. Apoyo a la gestión comercial.	BUSINESS PROFILE, SPANISH AND ENGLISH, MICROSOFT SUITE, AND GREAT MOTIVATION	2 MESES
A07	BUBCLEAN VOF	ENSCHEDDE (THE NETHERLANDS)	<ul style="list-style-type: none"> The opportunities for our Spin- off are promising and we are currently looking to ways of activating our full potential. The BuBclean intern will be working in a team on: Strategy development Conducting a market study and research that will allow us to contact (new) customers/distributors. Design different marketing tools Work on a communication plan 	<p>Languages:</p> <ul style="list-style-type: none"> A good command of English at a professional level is a must. <p>Studies background:</p> <ul style="list-style-type: none"> Marketing and/or International Business Administration. <p>Skills and experience:</p> <ul style="list-style-type: none"> Market analysis and customer studies Strategy design New business development 	2 MESES



	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
A08	AMERICAN WORLD SERVICES	WASTINGTON (USA)	<p>The intern will support the team in their activities of export and investment promotion services by performing the following actions:</p> <ul style="list-style-type: none"> • Conducting primary and secondary research • Research market potential for products and sectors • Develop criteria for potential partners for products and client firms • Preparing client presentation materials • Interviewing business and industry experts • Analyzing market feedback and developing distribution strategies • Developing Export strategies for our export clients • Developing program of support and marketing material for our investment clients • Organizing meeting for our clients with US counterparts • Writing client report 	<ul style="list-style-type: none"> • Proficiency in English (reading, writing and speaking) • Top-notch research skills (particularly online) • Solid phone demeanor • Strong organizational skills, writing, research, quantitative and interpersonal skills • Ability to work with minimal guidance, prioritize work and handle multiple tasks under tight deadlines • Proficient in Microsoft Word, Excel, and Power Point 	4 / 8 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
A09	SPANISH CHAMBER OF COMMERCE IN SOUTHAFRICA	JOHANNESBURGO	<ul style="list-style-type: none"> Organizar eventos y participar en ellos. Tomar parte en eventos culturales y económicos en nombre de la Cámara. Responder las consultas de las empresas españolas (jurídica, económica...) Participar en ferias y otros eventos para ponerse en contacto con empresas españolas interesadas en Sudáfrica. Actualización periódica de la base de datos y pagina web de la Cámara. Proporcionar networking con empresas locales. Animar a las empresas a unirse a la Cámara con el fin de hacerles disfrutar de los servicios que la Cámara ofrece. Todos los cometidos bajo supervisión del director general y de la junta directiva. 	<p>Preferred degree: Degree in Economic, Finance, Business management, International relations or International commerce. Ideally with postgraduate education. Commercial Trade or International Relationships.</p> <ul style="list-style-type: none"> Strong interest in business relationships and international trade Related work experience is preferable but not essential. Previous international experience will have an advantage. Fluent in English. <p>Language/s needed to accomplish the tasks: - English: Minimum C1.</p>	2 MESES
A10	CÁMARA ESPAÑOLA EN MOZAMBIQUE	MAPUTO	<p>Funciones a desarrollar:</p> <ul style="list-style-type: none"> Funciones de administración dentro de la Cámara de Comercio Relación con Asociados y Otras Cámaras o Clubes de Negocios con los que interactúa CCME Relación con Organismos locales Organización de agendas Organización de eventos Búsqueda de financiación/sponsors 	<p>Formación: Licenciados en ADE, Económicas, o Derecho. Se valorarán post grados o cursos oficiales en Desarrollo de Negocio Internacional.</p> <p>Experiencia: No requerida. Se valorará exposición a entornos en el extranjero.</p> <p>Perfil: Persona autosuficiente, con elevado grado de proactividad y capacidad de relacionarse a todos los niveles</p> <p>Idiomas: Español e Inglés (valorable Portugués)</p>	2 MESES



	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
A11	SPANISH CHAMBER OF COMMERCE IN GREAT BRITAIN	LONDON	<p>FOREIGN TRADE DEPARTMENT</p> <p>The main goal of the Department is to help Spanish companies exporting products or services to the United Kingdom. The main services provided by the Foreign Trade Department are: Inward and Outward Trade Missions, Commercial Agendas, Commercial Presentations, Market Reports and Lists of Companies.</p> <p>Below are some of the tasks related to this placement:</p> <ul style="list-style-type: none"> ▪ Identifying potential partners or clients in the British market for Spanish companies. ▪ Preparing databases with relevant information about these partners. ▪ Contacting pre-selected British companies in order to know about their current interests and needs. ▪ Preparing final reports with relevant insights and main conclusions. ▪ Attending trade fairs to get in touch with Spanish companies interested in the British market (if necessary). ▪ Replying enquiries received from companies and individuals by email and on the phone. ▪ Helping with any other daily task required. 	<ul style="list-style-type: none"> • Bachelor's degree in Business Administration, Economics, International Trade or Marketing. • Good oral and written communication skills both in Spanish and English. • Strong interpersonal skills. • Previous experience with Microsoft Excel and Word. 	2 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
A12	INTEGRAL ADVISORS	QUITO (ECUADOR)	<ul style="list-style-type: none"> Identify Projects Collect information for projects Support activities to find opportunities of technology transfer Agenda preparation Support the commercial strategy Support market research activities 	<ul style="list-style-type: none"> Engineering, ADE English Microsoft office 	2 MESES
A13	CLÚSTER AGROALIMENTARIO A.C. (AGROALIM)	MEXICO	<ul style="list-style-type: none"> Identify projects Collect information for projects Support activities to find opportunities of technology transfer. Agenda preparation. Support the commercial strategy. Support market research activities. 	<ul style="list-style-type: none"> Engineering, ADE English Microsoft office. 	2 MESES
G14	ASSA ABLOY BRANDING SARL	LUXEMBOURG	<p>Brandig & Marketing</p> <p>Activities:</p> <ul style="list-style-type: none"> Review & create marketing material Update websites Write articles & post son intranet Administrative tasks Photo 	<ul style="list-style-type: none"> Marketing - Comunicación English, good communication skills Self-driven Autonomous person If someone skilled in photography, would be interested. 	6 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
G15	VIRTUAGYM	AMSTERDAM HOLANDA	<p>Sales Department</p> <p>Develop a market research of the Fitness market for one or several of the countries we operate in to get an extensive overview of the markets and a strategic advice about how to handle those markets.</p> <p>Your Responsibilities</p> <ul style="list-style-type: none"> ● Create an extensive research about our market. ● Become a master in the sales process. ● Find out how we can be more efficient in our market. ● Create new business opportunities for the account managers. ● Crush your target and over perform insanely. ● Learn as much as possible. ● Help optimize the sales process. 	<p>Preferred Background Business Management, Marketing, International Business or similar</p> <p>Languages Spanish and English. Other languages – specifically German, Dutch, Portuguese, Italian or French – will be an asset.</p> <p>Your Skills</p> <ul style="list-style-type: none"> ● Excellent English skills (both written and oral) ● An independent and proactive mindset ● A strong sense of motivation and perseverance ● Good attention to detail ● Approachable and sociable attitude ● Experience with sales/cold calling is a plus 	6 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLILACIÓN
G16	FLYOVER CONSULTANTS PVP LTD	KUALA LUMPUR - MALASYA	<p>International Trade consultancy</p> <p>We are looking for an enthusiastic and energetic intern to join our International Trade Consultancy.</p> <p>You will carry out projects for our customers in India, Malaysia, Thailand, Singapore, and Indonesia. We are multisectoral consultancy, so you might be operating projects of sectors such as Food and Beverage, agriculture, renewable energies & green technologies, machinery, IT or cosmetics, among others.</p> <p>As a consultant, you will develop some of the following tasks:</p> <ul style="list-style-type: none"> • DDBB creation: Key contacts in the markets (importers, suppliers, partners, etc..) • Support on Market Entry projects: Market assessments, trade shows visits, store checks, amongst others. • Answer phone and email inquiries • Writing and assisting in preparing information for Market Research • Support on promotional events • Support in administrative tasks for INQUVE office • Participation in communication activities for INQUVE in India and South of Asia. (LinkedIn, twitter, branding positioning, etc..) 	<ul style="list-style-type: none"> • Junior consultant • Excellent verbal and written communication skills in English to be able to work in a business environment • Knowledge of MS Office (Outlook, Word, Excel, Powerpoint, etc..) <p>Other commentaries</p> <ul style="list-style-type: none"> • Interested in working in an international environment as in our team there are European and local experts 	6 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLILACIÓN
G17	FLYOVER CONSULTANTS PVP LTD	DELHI (INDIA)	<p>International Trade consultancy</p> <p>We are looking for an enthusiastic and energetic intern to join our International Trade Consultancy. You will carry out projects for our customers in India, Malaysia, Thailand, Singapore, and Indonesia. We are multisectoral consultancy, so you might be operating projects of sectors such as Food and Beverage, agriculture, renewable energies & green technologies, machinery, IT or cosmetics, among others.</p> <p>As a consultant, you will develop some of the following tasks:</p> <ul style="list-style-type: none"> • DDBB creation: Key contacts in the markets (importers, suppliers, partners, etc..) • Support on Market Entry projects: Market assessments, trade shows visits, store checks, amongst others. • Answer phone and email inquiries • Writing and assisting in preparing information for Market Research • Support on promotional events • Support in administrative tasks for INQUVE office • Participation in communication activities for INQUVE in India and South of Asia. (LinkedIn, twitter, branding positioning, etc..) 	<ul style="list-style-type: none"> • Junior consultant • Excellent verbal and written communication skills in English to be able to work in a business environment • Knowledge of MS Office (Outlook, Word, Excel, Powerpoint, etc..) • Interested in working in an international environment as in our team there are European and local experts <p>Other commentaries</p> <ul style="list-style-type: none"> • Open-minded and eager to adapt to the other cultures such as Indian culture • Motivated and strong desire to learn from every project 	6 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
G18	GECAR INGENIERIA	COLOMBIA	<p>Departamento de apoyo técnico-comercial</p> <p>El becario se integraría en la parte comercial, prestando apoyo técnico y comercial a las visitas comerciales de la empresa para el área de ingeniería y construcción de estructuras metálicas y proyectos llave en mano.</p> <p>Los proyectos a los que estaría orientado serían: aeropuertos, centros comerciales, estadios, centros deportivos, edificación singular, etc....</p>	<p>Se precisa persona con titulación técnica (ingenierías con formación en estructuras o similar, arquitectura, etc...) con clara vocación comercial, capaz de identificar proyectos de características determinadas, explicar propuestas técnicas, etc. Muy importante el buen manejo de las habilidades sociales y comunicativas, ya que la persona está en contacto permanente con clientes, arquitectos y proveedores.</p> <p>Experiencia en el sector de la construcción valorable</p> <p>Idiomas: Español nativo, Inglés valorable. Otros idiomas valorables para el futuro.</p> <p>Importante:</p> <ul style="list-style-type: none"> • Buena capacidad comunicativa • Adaptación a un entorno cambiante • Conocimientos técnicos en materia de estructuras 	4 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
G19	HEGICORP	ARGENTINA	<p>Departamento de apoyo técnico-comercial</p> <p>El becario se integraría en la parte comercial, prestando apoyo técnico y comercial a las visitas comerciales de la empresa para el área de ingeniería y construcción de estructuras metálicas y proyectos llave en mano.</p> <p>Los proyectos a los que estaría orientado serían: aeropuertos, centros comerciales, estadios, centros deportivos, edificación singular, etc....</p>	<p>Se precisa persona con titulación técnica (ingenierías con formación en estructuras o similar, arquitectura, etc...) con clara vocación comercial, capaz de identificar proyectos de características determinadas, explicar propuestas técnicas, etc. Muy importante el buen manejo de las habilidades sociales y comunicativas, ya que la persona está en contacto permanente con clientes, arquitectos y proveedores. Experiencia en el sector de la construcción valorable</p> <p>Idiomas: Español nativo, Inglés valorable. Otros idiomas valorables para el futuro.</p> <p>Importante:</p> <ul style="list-style-type: none"> • Buena capacidad comunicativa • Adaptación a un entorno cambiante • Conocimientos técnicos en materia de estructuras 	4 MESES
G20	ERKE CHILE	SANTIAGO - CHILE	<p>Administrativo comercial</p> <p>Las tareas a realizar serán, entre otras, asistir al gerente comercial, ayudándole en labores tanto administrativas como comerciales. Realizar Estudios y prospecciones de mercado</p>	<p>Formación Profesional Grado Superior, en áreas de Marketing o Comercial.</p> <p>Se valorará experiencia, especialmente en departamentos comerciales.</p> <p>Habilidades: persona dinámica, con gran habilidad para las relaciones interpersonales, así como excelentes dotes de comunicación. Se deberá de contar con clara orientación a resultados y capacidad de organización.</p> <p>Idiomas: Inglés, se valorará.</p>	6 meses

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLILACIÓN
G21	HAY FESTIVAL OF LITERATURE & THE ARTS	LONDRES – U.K.	<p>Departamento de organización de festivales</p> <p>Dar soporte a:</p> <ul style="list-style-type: none"> • Redacción de textos para los distintos contenidos de los festivales (print y web) • Documentación: búsqueda y redacción de biografías, mantenimiento de diferentes archivos (foto, video, audio) • Tratamiento de emails (contacto con diferentes departamentos del festival). • Asistir al coordinador de contenidos en la revisión de pruebas de maquetas, etc. • Traducciones puntuales. 	<p>Estudios: periodismo, traducción e interpretación, humanidades, lenguas, documentación.</p> <p>Idiomas: nivel alto de inglés</p> <p>Experiencia previa en el mundo laboral (no tiene porqué ser en eventos), que se sienta comod@ con el manejo de diferentes Programas informáticos. El trabajo es en su 90% delante de un ordenador, por lo que tiene que ser una persona que se sienta cómoda trabajando con un ordenador y que se preste a aprender diferentes programas y softwares informáticos.</p> <p>Photoshop sería un plus.</p>	4 MESES



	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
G22	RENAISSANCE ENTREPRENEURSHIP CENTER	RICHMOND - CALIFORNIA-USA	<p>Department: Marketing, and Outreach, Data and Program Evaluation in the East Bay (Richmond and Oakland)</p> <p>Description of project:</p> <p>Marketing and Outreach: create marketing content for upcoming workshops and events through fliers, infographics, email newsletters as well as making phone calls to increase Renaissance Richmond/East Bay’s visibility for potential clients. Reach out to alumni clients and business partners to share the word on upcoming events and trainings. Other duties may include: Website content updates, social media, marketing research, campaign planning and execution, events (mixers and graduations).</p> <p>Data: collection, cleanup, analysis, visualization and reporting.</p> <p>Evaluation: Assistance with client business data management and outcome reporting. Preparing graphs, attending meetings. Client interviews and business assessment. Administrative assistance and collaboration with Evaluation Manager & Impact Analyst and Renaissance Richmond/East Bay Team.</p>	<ul style="list-style-type: none"> • English proficiency • Business administration and/or marketing background • Advanced computer skills, including Microsoft Office Suite (Word, Excel, and PowerPoint) • Ability and willingness to learn new tech skills, such as data analysis and database management, basic graphic designing platforms. • Writing and interviewing skills <p>Other commentaries:</p> <p>We seek for a self-starter who thrives in a fast paced but process oriented environment, who works well with a diverse group of people, is highly organized and effective, and is passionate about entrepreneurship and economic development. Our headquarter office has interned previous Global Training Interns and they have highly contributed to our teams and we look forward to continuing our relationship.</p>	3 MESES



	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
G23	RENAISSANCE ENTREPRENEURSHIP CENTER	SAN FRANCISCO CALIFORNIA-USA	<p>Department: Marketing, and Outreach, Data and Program Evaluation</p> <p>Description of project:</p> <p>Marketing and Outreach: create marketing content for upcoming workshops and events through fliers, infographics, email newsletters as well as making phone calls to increase Renaissance South of Market (SoMa) visibility for potential clients. Reach out to alumni clients and business partners to share the word on upcoming events and trainings. Other duties may include: Website content updates, social media, marketing research, campaign planning and execution, events (mixers and graduations).</p> <p>Data: collection, cleanup, analysis, visualization and reporting.</p> <p>Evaluation: Assistance with client business data management and outcome reporting. Preparing graphs, attending meetings. Client interviews and business assessment. Administrative assistance and collaboration with Evaluation Manager & Impact Analyst and Renaissance SoMa Team.</p>	<ul style="list-style-type: none"> • English proficiency • Business administration and/or marketing background • Advanced computer skills, including Microsoft Office Suite (Word, Excel, and PowerPoint) • Ability and willingness to learn new tech skills, such as data analysis and database management, basic graphic designing platforms. • Writing and interviewing skills <p>Other commentaries:</p> <p>We seek for a self-starter who thrives in a fast paced but process oriented environment, who works well with a diverse group of people, is highly organized and effective, and is passionate about entrepreneurship and economic development. Our headquarter office has interned previous Global Training Interns and they have highly contributed to our teams and we look forward to continuing our relationship.</p>	3 MESES

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G24	ASSA ABLOY	WILLENHALL- UNITED KINDOM	<p>Department: Marketing</p> <p>The intern will be working on the 3 project below:</p> <ul style="list-style-type: none"> • CRM Implementation <ul style="list-style-type: none"> ○ Support Implementation of CRM ○ Data migration/clense ○ Internal coms • Re-development of AAUK website <ul style="list-style-type: none"> ○ Support the implementation of the redevelopment plan ○ Market the redeveloped website ○ SEO Optimisation • Rebranding work <ul style="list-style-type: none"> ○ Implementation of ASSA ABLOY rebranding plans 	<ul style="list-style-type: none"> • Good English - written and verbal • Marketing qualification and or experience • Computer literature • Good project management skills 	2 MESES
G25	CSI INGENIEROS, S.A.	MONTEVIDEO - URUGUAY	<p>Unidad Vías y Transporte en Uruguay</p> <p>Los becarios se incorporarán a las actividades habituales de la unidad, las cuales incluyen:</p> <ul style="list-style-type: none"> • Diseño geométrico y estructural de carreteras • Supervisión de Relevamientos de Tránsito • Instalación, mantenimiento y operación de sistemas de monitoreo de tránsito • Estudios de Ingeniería de tránsito • Planificación semafórica • Modelos de simulación 	<p>Titulación Preferente:</p> <ul style="list-style-type: none"> • Ingeniería Civil, con preferencia en el área de caminos y/o transporte. <p>Idioma/s requerido/s para desempeñar sus funciones:</p> <ul style="list-style-type: none"> • Español <p>No se requiere experiencia previa</p>	2 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLILACIÓN
G26	CÁMARA DE COMERCIO DE ARMENIA Y DEL QUINDÍO	COLOMBIA	<p>Departamento de Proyectos</p> <p>Identificación de fuentes de recursos de cooperación internacional y formular proyectos para el desarrollo empresarial, de acuerdo, a las fuentes identificadas.</p>	<p>Titulados en ciencias administrativas y económicas, ingenierías y/o afines.</p> <p>Experiencia: En formulación de proyectos. Habilidades: Para escribir y redactar documentos, Trabajo bajo presión, Paso miento divergente.</p>	2 MESES
G27	NAT ARCHITECTEN	AMSTERDAM - HOLANDA	<ul style="list-style-type: none"> • Design houses, apartments/ schools/ etc. • Detailing • Schemes • Presentation • 3D's /renders/ photoshop/ models • Floorplans/section/ facade 	<p>Architect</p> <ul style="list-style-type: none"> • Language skills • Portfolio projects, study 	2 MESES
B28	CÁMARA OFICIAL DE COMERCIO DE ESPAÑA EN BÉLGICA Y LUXEMBURGO	BRUSELAS / BÉLGICA	<ul style="list-style-type: none"> • Support Spanish companies willing to export to Belgium and Luxembourg; • Planning of initial actions for the access to the markets and the search of potential relationship with the mentioned markets; • Answering commercial enquiries; • Assistance and attendance to commercial shows; • Assistance to the staff of the Chamber; • Answering e-mails in English, French and Spanish; • Organization of events; • Phone calls reception and translation tasks. 	Business, Law or International Affairs	3 MESES

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B29	CÁMARA OFICIAL DE COMERCIO DE ESPAÑA EN BÉLGICA Y LUXEMBURGO	BRUSELAS / BÉLGICA	<ul style="list-style-type: none"> Administración y mantenimiento de sistemas Diseño y programación de páginas web Soporte técnico a los empleados de la Cámara Apoyo al personal de la Cámara 	Grado superior en administración de sistemas informáticos en red o desarrollo de aplicaciones web o Titulado en Ingeniería Informática o Ingeniería Técnica Informática.	3 MESES
B30	CÁMARA OFICIAL DE COMERCIO DE ESPAÑA EN BÉLGICA Y LUXEMBURGO	BRUSELAS / BÉLGICA	<ul style="list-style-type: none"> Ayuda en la gestión de los contenidos web. A poyo en el diseño de nuevas páginas, promociones y newsletters Tareas de redacción Gestión de redes sociales Colaboración en organización y difusión de eventos institucionales 	Periodismo, Comunicación audiovisual	3 MESES
B31	BECA GRAFIC SA	LYON - FRANCIA	<ul style="list-style-type: none"> Comerciales - captación de clientes 	Licenciado en Administración y Dirección de Empresas o similar	A ACORDAR
B32	CÁMARA ESPAÑOLA DE COMERCIO, A.C.	CIUDAD DE MEXÍCO - MÉXICO	<p>Actualización de BBDD</p> <ul style="list-style-type: none"> Resolución de consultas Contactos con empresas Participación en elaboración de agendas de negocios y apoyo en misiones comerciales Comunicación: redes sociales y medios propios Asistencia a seminarios y talleres Organización, participación y asistencia a eventos de la Cámara 	ADE, Derecho, Ciencias Políticas, Relaciones Internacionales, Economía, Comercio Exterior	3 MESES
B33	WELMEX SERVICES	QUERETARO, MÉXICO	Seguimiento de clientes, desarrollo y consolidación de mercado, labores administrativas	Ingeniería, Relaciones Internacionales, Administración de empresas	

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
B34	KATUA	QUERETARO, MÉXICO	Ventas, marketing, búsqueda de nuevos clientes, festivales	RELACIONES PÚBLICAS, MARKETING	
B35	7METRÓPOLIS S.A.S.	BOGOTÁ. COLOMBIA	En BOGOTÁ, en la sede de 7METRÓPOLIS con la Fundación Natural Planet en Bogotá. Organización de proyectos de Responsabilidad Medioambiental Corporativa y de internacionalización de empresas españolas en Colombia., en coordinación con la Red de Escuelas Taller de Colombia y el Ministerio de Cultura de Colombia.	<ul style="list-style-type: none"> • Administración y Dirección de Empresas. • Relaciones Internacionales • Ciencias Ambientales • Comunicación; Comunicación Audiovisual. • Turismo. • Ingeniería. • Liderazgo Emprendedor e Innovación. • Arquitectura. 	3 MESES
B36	ANGULO & BATUREN DIPLOMACIA CORPORATIVA - CIUDAD DE MÉXICO	BOGOTÁ - COLOMBIA. PARA LA SEDE EN MÉXICO DF	Organización de proyectos de Responsabilidad Medioambiental Corporativa y de internacionalización de empresas españolas en México, de los sectores biotecnológico, energía y medioambiente.	<ul style="list-style-type: none"> • Administración y Dirección de Empresas. • Relaciones Internacionales • Comunicación; Comunicación Audiovisual. • Turismo. • Ingeniería. • Liderazgo Emprendedor e Innovación. • Arquitectura. 	3 MESES



	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
B37	SPANISH CHAMBER OF COMMERCE IN GREAT BRITAIN	LONDON - UNITED KINGDOM	<p>EVENTS & COMUNICATION DEPARTMENT</p> <p>The Events & Communication Department aim is to improve the impact of the Spanish companies in the UK, helping them building a contacts network and promoting them among the Anglo-Spanish Community.</p> <p>Below are some of the tasks related to this placement:</p> <ul style="list-style-type: none"> • Helping with the organisation of corporate and networking events by getting involved at every stage of the process (confirmation, communication and registration). • Attending most of the events organised by the Chamber in order to provide assistance with the delivery of the event. • Supporting the Communication Department with relevant content for Social Media (LinkedIn and Twitter) and posts on our blog. • Replying enquiries received from companies and individuals by email and on the phone. • Helping with any other daily task required. 	Bachelor's degree in Business Administration, Economics, International Trade or Marketing	2 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLILACIÓN
B38	CÁMARA DE COMERCIO DE BOGOTÁ	BOGOTÁ - COLOMBIA	<p>Estructurar y ejecutar los casos de prueba para verificar que el software desarrollado o ajustado cumpla con los requisitos del negocio y descubrir los posibles errores de funcionamiento.</p> <ul style="list-style-type: none"> • Identificar y documentar escenarios para que permitan la ejecución de las pruebas funcionales y no funcionales del software desarrollado o ajustado. • Probar y dar visto bueno a las funcionalidades requeridas por los usuarios internos y entregadas por los desarrolladores. • Documentar y reportar las evidencias de las pruebas realizadas. • Dar soporte y capacitación al usuario para la ejecución de las pruebas de usuario final sobre las funcionalidades a ser implementadas en producción. • Identificar y reportar las incidencias detectadas en las pruebas de las aplicaciones entregadas por el área de desarrollo. Generar las operaciones o transacciones requeridas para probar escenarios para desarrollos o ajustes específicos. 	Profesional universitario con énfasis en programación y análisis de sistemas como mínimo.	3 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
B39	CÁMARA DE COMERCIO DE BOGOTÁ	BOGOTÁ - COLOMBIA	<p>Esta persona asistirá la implementación de las estrategias establecidas con los patrocinadores y aliados del programa ARTBO.</p> <ol style="list-style-type: none"> 1. Realizar estrategias y presentaciones de consecución de alianzas y patrocinios. 2. Redactar documentos preliminares de alianzas estratégicas. 3. Redactar cartas. 4. Realizar informes de gestión. 5. Hacer seguimiento al registro (fotografía y video) de las acciones desarrolladas con patrocinadores y aliados. 6. Apoyar y hacer seguimiento de la implementación de la presencia de las marcas en las diferentes plataformas del programa ARTBO. 7. Apoyar y hacer seguimiento a la implementación de la presencia de marca en piezas publicitarias y señalización de ARTBO. 8. Hacer seguimiento a la consecución de los acuerdos y contratos. 9. Organizar y liderar la producción de las marcas aliadas. <ul style="list-style-type: none"> • Hacer seguimiento al grupo de logísticos que apoyarán la producción de las plataformas en el área de mercadeo y alianzas. • Mantener al día las tablas e informes de los adelantos en las negociaciones con las marcas: • Cuadro de piezas gráficas. • Cuadro de señalización. • Cuadro de entregas. • Cuadro de ingresos por patrocinios. • Cuadro de redes sociales. • Cuadro de registro fotográfico. 	Formación académica: mercadeo, publicidad, administración de empresas, gestión cultural, comunicaciones o administración de empresas con énfasis en gestión cultural.	3 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
B40	CÁMARA DE COMERCIO HISPANO COLOMBIANA	BOGOTÁ - COLOMBIA	<ul style="list-style-type: none"> • Soporte en la organización y coordinación de Misiones comerciales Directas e inversas en confección de agendas. • Resolución de consultas comerciales • Planteamiento de estudios de mercado, investigaciones sectoriales y prospecciones de mercado • Búsqueda de empresas o entidades que se perfilen como socios o partners, y quieran establecer algún tipo de alianza comercial. • Alimentar el sistema CRM • Presencia en las principales ferias comerciales del país • A poyo en la realización de seminarios que el Dpto de Comercio Exterior organice • Alimentar el Boletín de Noticias – Noticamara que sale cada semana. 	Económicas, Negocios internacionales, Relacionistas internacionales, ingeniería (industrial, de caminos, medio ambientales y civil)	3 MESES
B41	FUNDACIÓN FINNOVA	BRUSELAS / BÉLGICA	Gestión, redacción y coordinación de proyectos Ue.	Derecho, ADE, Comunicación, o similar.	3 MESES
B42	MICROSOFT INNOVATION CENTER BRUSSELS	BRUSSELS - BÉLGICA	De la misma manera los tres se integran como equipo de trabajo para proponer ideas y proyectos para incrementar la competitividad de la región, a partir de MÁS innovación MÁS productividad	Marketing or Communication Degree	4 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
B43	UNIEMPRESARIAL, FUNDACIÓN UNIVERSITARIA EMPRESARIAL DE LA CÁMARA DE COMERCIO DE BOGOTÁ	COLOMBIA - BOGOTÁ	<p>Esta persona asistirá la implementación de las estrategias establecidas con los patrocinadores y aliados del programa ARTBO.</p> <ol style="list-style-type: none"> 1. Realizar estrategias y presentaciones de consecución de alianzas y patrocinios. 2. Redactar documentos preliminares de alianzas estratégicas. 3. Redactar cartas. 4. Realizar informes de gestión. 5. Hacer seguimiento al registro (fotografía y video) de las acciones desarrolladas con patrocinadores y aliados. 6. Apoyar y hacer seguimiento de la implementación de la presencia de las marcas en las diferentes plataformas del programa ARTBO. 7. Apoyar y hacer seguimiento a la implementación de la presencia de marca en piezas publicitarias y señalización de ARTBO. 8. Hacer seguimiento a la consecución de los acuerdos y contratos. 9. Organizar y liderar la producción de las marcas aliadas. <ul style="list-style-type: none"> • Hacer seguimiento al grupo de logísticos que apoyarán la producción de las plataformas en el área de mercadeo y alianzas. • Mantener al día las tablas e informes de los adelantos en las negociaciones con las marcas: • Cuadro de piezas gráficas. • Cuadro de señalización. • Cuadro de entregas. • Cuadro de ingresos por patrocinios. • Cuadro de redes sociales. 	Formación académica: mercadeo, publicidad, administración de empresas, gestión cultural, comunicaciones o administración de empresas con énfasis en gestión cultural.	3 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
B44	CÁMARA OFICIAL DE COMERCIO DE ESPAÑA EN EL PERÚ	LIMA - PERÚ	<p>Absolución de consultas sobre el mercado peruano y español, actividades de promoción y organización de delegaciones de visitantes para ferias, encuentros y exposiciones en España.</p> <p>Confección de universos potenciales, informes sectoriales, organización de agenda de contactos, misiones comerciales y directorios sectoriales para empresas españolas y peruanas.</p> <p>Apoyo al desarrollo de proyectos de transferencia de tecnología (I+D e innovación) de empresas vascas a peruanas Participación en eventos empresariales, sociales e institucionales convocados por la Cámara.</p> <p>Apoyo en la organización de eventos de naturaleza comercial</p>	<p>Ciencias Económicas-Empresariales</p> <p>Administración y Dirección de Empresas</p> <p>Comercio Exterior o Internacional</p>	3 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
M45	MICROSOFT SRL	MILAN (ITALY)	<ul style="list-style-type: none"> Monitoring the execution online/offline thru the available tools according to Microsoft execution guidelines, providing insights to the channel marketing team. Collaborate with the digital coordinator to secure the product coding in all retailers's websites whit the right merkating content uploaded timely and with all the infos needed. Performance analisys regarding all the top channel marketing activities with follow up to the channel team. Able towork in V-team. 	<ul style="list-style-type: none"> Marketing study, possible on digital marketing. Previous experience in a digital marketing position would be a plus, especially on SEO/SEM. Analitycal skills. Able to work in team. Precise & curious. Italian as second language would be a plus. 	6 MESES
M46	MICROSOFT SRL	MILAN (ITALY)	<ul style="list-style-type: none"> Monitoring the execution online/offline thru the available tools according to Microsoft execution guidelines, providing insights to the channel marketing team. Collaborate with the digital coordinator to secure the product coding in all retailers's websites whit the right merkating content uploaded timely and with all the infos needed. Performance analisys regarding all the top channel marketing activities with follow up to the channel team. Able towork in V-team. 	<ul style="list-style-type: none"> Marketing study, possible on digital marketing. Previous experience in a digital marketing position would be a plus, especially on SEO/SEM. Analitycal skills. Able to work in team. Precise & curious. Italian as second language would be a plus. 	6 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
M47	MICROSOFT SRL	MILAN (ITALY)	<ul style="list-style-type: none"> Monitoring the execution online/offline thru the available tools according to Microsoft execution guidelines, providing insights to the channel marketing team. Collaborate with the digital coordinator to secure the product coding in all retailers's websites whit the right merkating content uploaded timely and with all the infos needed. Performance analisys regarding all the top channel marketing activities with follow up to the channel team. Able towork in V-team. 	<ul style="list-style-type: none"> Marketing study, possible on digital marketing. Previous experience in a digital marketing position would be a plus, especially on SEO/SEM. Analitycal skills. Able to work in team. Precise & curious. Italian as second language would be a plus. 	6 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
M48	MICROSOFT SRL	LUQA (MALTA)	<ul style="list-style-type: none"> • Sales, Marketing & Operations assistant is a key to proper administrative functioning of M&O org on a local level, ensures that all policies and procedures have been respected as prescribed by Finance functions to provide invaluable support to uninterrupted everyday M&O functioning. • They will provide end to end marcom planning, strategy, execution and optimization, and is the center of excellence for Social and Digital marketing. • This position is responsible to enforce internal procedures and a communication as well as assisting the BDM on the day to day running and Marketing of the Microsoft Innovation Centre. 	<ul style="list-style-type: none"> • Digital Marketing Communication experience, preferable in both technology and consumer marketing. • Must be inspired by Marketing Communications execution particularly digital & social marketing. • Strong ability to influence and impact. • Great communication and collaboration skills. • Strong analytical capabilities. • Excellent command of English. 	6 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
M49	MICROSOFT SRL	LUQA (MALTA)	<ul style="list-style-type: none"> Sales, Marketing & Operations assistant is a key to proper administrative functioning of M&O org on a local level, ensures that all policies and procedures have been respected as prescribed by Finance functions to provide invaluable support to uninterrupted everyday M&O functioning. They will provide end to end marcom planning, strategy, execution and optimization, and is the center of excellence for Social and Digital marketing. This position is responsible to enforce internal procedures and a communication as well as assisting the BDM on the day to day running and Marketing of the Microsoft Innovation Centre. 	<ul style="list-style-type: none"> Digital Marketing Communication experience, preferable in both technology and consumer marketing. Must be inspired by Marketing Communications execution particularly digital & social marketing. Strong ability to influence and impact. Great communication and collaboration skills. Strong analytical capabilities. Excellent command of English. 	6 MESES
M50	MICROSOFT SRL	MILAN (ITALY)	<ul style="list-style-type: none"> Management of activities related to the control of business. Analysis activity related to the runrate and ROI. Data reporting control management. Management of Discount activities and reports. 	<ul style="list-style-type: none"> Any degree, not mandatory a previous experience, fluent English, ability to use Microsoft Excel in medium mode. A person with a strong attitude to teamwork, capable of working with virtual teams and great passion and energy for new challenges. 	6 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
M51	MICROSOFT SRL	MILAN (ITALY)	<ul style="list-style-type: none"> • Management of activities related to the control of business. • Analysis activity related to the runrate and ROI. • Data reporting control management. • Management of Discount activities and reports. 	<ul style="list-style-type: none"> • Any degree, not mandatory a previous experience, fluent English, ability to use Microsoft Excel in medium mode. • A person with a strong attitude to teamwork, capable of working with virtual teams and great passion and energy for new challenges. 	6 MESES
M52	MICROSOFT ITALY	MILAN (ITALY)	<ul style="list-style-type: none"> • Analysis of marketing and training programs. • End to end management of marketing events and readiness activities, including relationships with vendors and internal/external stakeholders. • Management of marcom activities (e.g. mailing, webinars, social, digital) • Management of business metrics and reporting on a regular basis, including action planning if required. • Analysis of business performance, definition of action plans and execution. 	<ul style="list-style-type: none"> • English and Italian (preferably) • BA degree in Business / Informatics • Digital Marketing knowledge • Analytical skills. 	6 MESES



	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
M53	MICROSOFT ITALY	MILAN (ITALY)	<ul style="list-style-type: none"> • Analysis of marketing and training programs. • End to end management of marketing events and readiness activities, including relationships with vendors and internal/external stakeholders. • Management of marcom activities (e.g. mailing, webinars, social, digital) • Management of business metrics and reporting on a regular basis, including action planning if required. • Analysis of business performance, definition of action plans and execution. 	<ul style="list-style-type: none"> • English and Italian (preferably) • BA degree in Business / Informatics • Digital Marketing knowledge • Analytical skills. 	6 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
M54	MICROSOFT NORWAY	OSLO (NORWAY)	<ul style="list-style-type: none"> Government elite outreach Marketing and Process Development. Norwegian Empowerment Plan (NET) marketing and Process Development Corporate Social Responsibility. Philanthropy (Youth Spark & Tech for good) Marketing to support NEP and Process Development Corporate Social Responsibility. 	<p>TOP three hard skills for this role:</p> <ul style="list-style-type: none"> Degree in or a degree in development in law, economics, political science or marketing. Experience in events management and communication activities. Fluent in English written and oral. <p>TOP three soft skills for this role:</p> <ul style="list-style-type: none"> Great collaboration skills. Independent and responsible experience with teamwork Interest in political and institutional relationships in countries. <p>Skills that are an advantage to this role including education:</p> <ul style="list-style-type: none"> Project Management skills. Data analysis skills. Marketing and digital marketing skills. Creativity skills. Interest and curiosity for an international role. Growth mindset. 	6 MESES
M55	MICROSOFT GREECE	ATHENS (GREECE)	<ul style="list-style-type: none"> Support the Devices team in CDS in developing channel marketing programs: support preparation of resellers and Named partners communications and materials, newsletters, maintain devices heatmap. Support team in developing analytics on business performance. 	<ul style="list-style-type: none"> Marketing background. Good English written / spoken. Able to use Office suite. 	6 MESES

	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
M56	MICROSOFT GREECE	ATHENS (GREECE)	<ul style="list-style-type: none"> Support the Devices team in CDS in developing channel marketing programs: support preparation of resellers and Named partners communications and materials, newsletters, maintain devices heatmap. Support team in developing analytics on business performance. 	<ul style="list-style-type: none"> Marketing background. Good English written / spoken. Able to use Office suite. 	6 MESES
M57	MICROFOFT IRELAND	DUBLIN (IRELAND)	<ul style="list-style-type: none"> Marketing activities partners / customers. Sales promotions. 	<ul style="list-style-type: none"> Fluent English. Marketing. Communication, PR Tools: MS Office, MS Sharepoint. 	6 MESES
M58	MICROSOFT ITALY	MILAN (ITALY)	<p>Trainee1:</p> <ul style="list-style-type: none"> FCA support in Connected Cars and Digital Manufacturing Programs; Digital platform in CNHi Activities will include customer meeting preparation, presentation development, analysis of key processes as part of the program, business case development, etc. <p>Trainee 2</p> <ul style="list-style-type: none"> Supprt the Commercial team in short term opportunities, such as voice over Skype, CRM, Analytics Activities will include the same as above 	<p>Both Trainees</p> <ul style="list-style-type: none"> Fluency in English as Must Italian nice to have Studies in Business Administration and/or Technology and Computer Science Strong interpersonal skills 	6 MESES



	EMPRESA	DESTINO	WORKING PLAN	TITULACION	AMPLIACIÓN
M59	MICROSOFT ITALY	MILAN (ITALY)	Management of activities related to the control of business <ul style="list-style-type: none"> • Business Analysis : pipeline and revenue • Got to Budget Plan - tracking - Data reporting control management • Power Point Presentation 	Any degree, not mandatory a previous experience, fluent English, well able to do business analysis using Microsoft Excel, able to prepare power point presentations	6 MESES
M60	MICROSOFT ITALY	MILAN (ITALY)	The trainees will support in the preparation of reports, accounting reconciliations, support to vendors, support to other controllers.	Degree in Economics with strong knowledge of accounting Fluent English (both written and verbal) Analytical skills Great capability to deal with numbers Knowledge of Italian language would be a plus	6 MESES